Manufacturing Co.

March- 2, 1984

E.A. Horrigan, Jr. R.J. Reynolds Tobacco Co. 401 Main St. Winston-Salem N. Carolina 27102 U.S.A.

Dear Mr. Horrigan:

The write-up in the March Issue of Fortune indicating you would like to beat the anti-smoking group at their own game or at least take the wind out of their sails, prompts this letter.

I have invented and patented a great image builder for the cigarette industry. A Personal Cigarette Extinguisher/Ashtray. It provides the smoker with a better image - for here is a smoker who cares. A smoker who uses our Ashtray cannot start a fire (or burns and scorches). The cigarette is not left to smolder in an ashtray and the "butt" odour is eliminated.

Try one, open to form a pouch as indicated, drop in a just lit cigarette (no need to close the top) and within $4\frac{1}{2}$ seconds the cigarette is extinguished! It can be relit with no change in taste.

This is the right product at the right time for your industry. A new inexpensive advertising medium - an advertising medium no one can criticize!

Looking forward to hearing from you and your comments.

Sincerely,

Winnain V

J. Bruce Winnacott President

P.S. Smokers who use our Ashtray do not litter, an unexpected benefit.

P.P.S. Rothman's of Canada have it exclusive in the cigarette industry for 6 months, IN CAN HOA

JBW/rb

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